By answ	ering the questions below, please identify the Value Proposition of this project.
V	Vhy will customers buy this product or process?
L V	Vhere will you find potential customers?
L V	Vhat problems does this product or process solve?
L V	
	Vhat competitive advantage does this product or process have over existing products?
Ĺ	vital competitive davantage does this product of process have over existing products:
Please d	lescribe the market opportunity, including size of the market or submarket:
Have you	u collected input from potential customers or do you have a plan for collecting this input? Please
provido c	detaile.
expansic	cland will provide funding for third party validation, prototype development and scale up, on of business plans, mapping of regulatory pathways, product development, and identification of the technology. Please describe how the ds will be used